ClickEnroll's Texas 2-Step Program Letter of Intent

Distribution Partner

Name

Date

ClickEnroll agrees to provide your *qualified groups* with its full complement of enrollment, engagement and leave behind benefit administration services for their voluntary benefits (selected from the published Texas two VB product bundle), along with the group's basic core benefit offer (1). These services will be fully funded by the participating carriers as indicated below.

## **Group Qualification Requirements**

- 1. Include the minimum number of voluntary products from the Texas 2 Step bundle in their annual open enrollment and make them available to new hires:
  - a. Texas Republic Life TrueFlex Universal Life (Trueflex UL)
  - b. Two of Wellfleet's voluntary products
    - i. Hospital Indemnity Insurance
    - ii. Critical Illness Insurance
    - iii. Accident Insurance
- 2. Adhere to the respective carrier's requirements and considerations related to:
  - a. Contracting, appointments and commissions
  - b. Case eligibility, underwriting and pricing
  - c. Case implementation
- 3. Minimum group size is 50 eligible employees.

4. Require a mandatory enrollment (minimum of 80% of the eligible employees) and submission of a census to enable ClickEnroll to optimize the engagement to ensure desired enrollment results.

5. Commit to a minimum of 6 Engagement Messaging Campaigns (during each 12-month period) to drive employee engagement and benefit awareness through ClickEnroll's Engage Program.

- 6. ClickEnroll will continue to provide the services described above in subsequent years as long as:
  - a. The *qualified group* continues to re-enroll the minimum number of voluntary products from the Texas 2 Step bundle during their subsequent annual open enrollment.
  - b. Minimum participation in the Texas 2 Step products is maintained (as required by the carrier).
  - c. The sponsoring carriers continue to fully fund the enrollment.

7. ClickEnroll will continue to provide the services described above should the *qualified group* decide to replace either of the sponsoring carriers, as long as the replacing carrier(s) agree to abide by the ClickEnroll carrier funding requirement.

(1) ClickEnroll reserves the option to preview the scope of the *qualified group's* core enrollment offer to determine if alternative funding options and/or enrollment modification are required.





(Signature)

(Printed Name)

ClickEnroll

(Signature)

(Printed Name)

Wellfleet

(Signature)

(Printed Name)

Texas Republic

(Signature)